

HATIM CHOONAWALA;

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EDUCATIONAL QUALIFICATIONS

Course/Examination	Institution/University	Year of Passing	Performance
BCOM	M.I.T KOTHRUD	2020	7.4 CGPA
Entrepreneurship Fellowship	Enterprise India Fellowship, Pune	Pursuing	-
HSC (Maharashtra State Board)	ROSARY JUNIOR COLLEGE	2017	69%
SSC	SARDAR DASTUR COED SCHOOL	2015	60%

INTERNSHIPS AND LIVE PROJECTS

- **#Karo 3.0, Enterprise India Fellowship, Pune** [8 weeks, Aug – Oct 2020]
 - Worked with the team to curate a series of workshops in the field of business, science, art and technology, to motivate “doing” over “thinking”.
 - Supported 7 nationally acclaimed guest speakers in designing these workshops.
 - Hosted 100+ participants for every workshop over a virtual engagement platform and called it ‘Your Action Hour.’
 - Led the sales and outreach team in #karo to successfully get maximum registrations.
 - Co-hosted and designed the last workshop along with **Abhinav Chandel**.
- **S.E.A.L – sales and operations leader (Intern)** [12 weeks, sept – nov 2018]
 - Been featured on their social media page as influencer of the month with a highest sales record out of 8 cities.
 - Headed a sales team of 3 interns and 9 students during the internship.
 - 3 months work experience in sales and operations
- **Game Night, Enterprise India Fellowship, Pune** [Started Oct 2020]
 - Co-created Game Night as a platform for people to unwind from their mundane lifestyles and engage in meaningful, fun activities and games while also enhancing their competencies.
 - Organized 12 virtual events as a mode of learning entrepreneurial skills and soft skills through games in a casual and fun environment.
 - Curated a one-of-a-kind life size Ludo – Tournament.
- **News Shuttle, Enterprise India Fellowship, Pune** [15 weeks, April – July 2020]
 - Co-created a movement with an ambitious goal to engage kids with fun, safe and empowering news, that can help scale their thought process to newer heights during the pandemic.
 - Created a face book page for News Shuttle which currently has 3k + followers
 - Started a news series called “NEWS POSITIVE” specially for news shuttle
 - Organized an online scavenger hunt game for the participants of news shuttle during the pandemic

PROJECTS UNDERTAKEN

- **Standup Comedy Project** [individual Project]
 - Did a live stand-up show for Enterprise community during the pandemic
 - Did research on script writing and wrote an entire 20 min script for a stand-up show.
- **Marketing Project Report for LIVE FIRE TECH SOLS (TY Research Project)** [Individual Project]
 - Made a company project report of Live Fire Tech solutions after studying the company in detail and taking interviews of the employees.
 - Created a project report and a presentation on the topic “customer acquisition and marketing strategies”.
 - Analyzed the different marketing and outreach strategies of the company.
 - Analyzed the overall success of the company and provided recommendations for future steps possible.
- **Catapult, Enterprise India Fellowship, Pune.** [individual Project]
 - Headed the catapult project along with a co -worker
 - Did market research and competitor call of the toy industry in India.
 - Created several prototypes of a DIY catapult and fort.
 - Made a final sellable DIY version of catapult

EXTRA CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- **Passionate about football, fitness and gaming**
- **Winner and top scorer of rink football tournament – 2018**
- **Winner of Burhani football tournament in lonavala - 2020**
- **Performed stand-up comedy on the college annual day**